



Energy Reduction Programme

Tailored to your business

Consultus is a world-class consulting partner with global reach, trusted by clients for our ethical stance and for delivering measurable results. We deliver buying, management and compliance services for business energy and water.

For over 25 years The Consultus International Group has been providing an end-to-end approach that includes consulting, strategic planning, negotiation, procurement, market intelligence, compliance and energy auditing.

An early mover in deregulated utility markets, we rapidly developed an industry reputation for openness and transparency.

Our independent-minded approach has led to high levels of client retention - more than 96% - and strong relationships with industry suppliers.

We provide tailored solutions that ensure essential services while focusing on cost control, cost saving and cost avoidance.

“The Consultus International Group manage a portfolio worth over 4.6 billion AED”



Energy Reduction Programme (ERP)

The drivers for an ERP can vary from client to client; some wish to just achieve compliance, others wish to go further to improve their carbon footprint or environmental credentials and others just want to focus on improving their bottom line.

Consultus can provide a focussed service based on the Clients' objective.

Understanding the clients desire for funding the works is also key; some clients wish to just have the reports and to then to develop the projects and self-fund the recommendations, while others want a full turnkey solution which is externally funded. In this case, *Consultus* has access to funding via its ESCO model.

In all of the cases above, the process starts with an on-site energy survey. Our team of accredited assessors and engineers have the experience and knowledge to understand how energy is used in a variety of buildings and manufacturing processes.

Desktop Study

We work in many different types of property, which include; hotels, offices, factories, retail units, warehouses cold stores hospitals, residential, universities, and schools. A survey will start by obtaining the historic performance of the building and obtains/collates some basic facts for the estate in question.

This desktop study provides the assessor with insight into the client activity and the particular property and allows an understanding as to where in the estate to focus attention first and also starts to consider some of the potential techniques and technologies that could be used.

Once on-site we would want to meet with the building's manager to discuss its performance and its challenges. After which we walk the site to assess all aspects; from the back of house plant rooms to the shop floor. We will look at HVAC generation and distribution, on-site processes, the control systems (typically BMS), electrical distribution, metering, lighting, lift systems and on-site generation systems and opportunities. We will also consider water use.

The report will document each opportunity and assess its energy-saving potential and typical cost and therefore payback to create an energy 'shopping list'. From this, projects can be created, priced, funded and implemented.

ESCO Funding

For clients that want to take advantage of a turnkey solution, *Consultus* can provide access to funding for such projects. In this case, *Consultus* takes responsibility for the funding and the delivery of the projects and for the ongoing energy operations of the building for a period of time (this is typically 7 years).

Building performance criteria are established, an energy benchmark is agreed and the energy savings below this benchmark are then apportioned to the Client, *Consultus* and the funder. After the initial term, the full benefit is then the Clients.

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Our Process



Desktop Study



On-site Energy Survey



Savings Report Creation



Project Implementation Strategy



Source Funding



Manage Delivery



Operations Reporting



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